



Scotian Gold Co-operative Limited is a \$40 million food industry leader with an established international reputation for high-quality produce. Our operations include Eastern Canada's largest apple packing and storage operation, an agricultural division, and a retail division. Scotian Gold is committed to excellence, respect for people, families and communities. We are always looking for energetic and talented people ready to take on new challenges! Visit our Web site at [www.scotianguard.com](http://www.scotianguard.com).

**Location: Coldbrook, NS**

### **Sales Agronomist**

Scotian Gold is looking for a Sales Agronomist responsible for the sales management of all aspects of field crop agriculture customers and products. The ideal candidate will have an agricultural background, be customer focused with proven initiative and leadership skills.

#### **In this role, you will:**

- Develop customer relationships and provide agronomic recommendations based on seed, chemical, and fertilizer products.
- Provide agronomic services such as soil testing and recommendation of crop products.
- Provide agronomic support and advice to seed customers and troubleshoot customer questions.
- Provide assistance in crop production, planning, and forecasting.
- Work independently and as a member of a highly motivated team.
- Maintain accurate records of all pricings, sales and activity reports.

#### **Qualifications & Key Skills:**

- Bachelor of Science major in Plant Science preferred
- Strong communication and presentation skills
- Proficient in Microsoft Word and Excel
- Organization and Documentation Skills
- Must have a valid driver's licence
- Must be eligible for registration with the Nova Scotia Institute of Agrologists

#### **To Apply:**

Interested candidates, who possess the minimum requirements as listed above, should email a resume and cover letter indicating availability and wage expectations to [alice.macdonald@scotianguard.com](mailto:alice.macdonald@scotianguard.com).

If you are a motivated and energetic individual wishing to work in a challenging work environment, we'd love to hear from you!