



Commercial Sales Representative

Halifax Seed is Canada's oldest continuously operating family run seed business. Started in 1866, Halifax Seed has grown to be a leading supplier of horticulture products in Atlantic Canada. We strive to provide great customer service and technical support to all customers in the markets we serve.

Halifax Seed is searching for a talented individual looking to engage their skills on our Sales Team as a Commercial Sales Representative. Territory would include Nova Scotia and Newfoundland.

Are you passionate about horticulture and enjoying building customer relationships?

If you strive to work in a fast paced environment for a family owned business this is the position for you. As a member of the Halifax Seed Sales Team you will provide expert horticultural technical and sales support to our customers in order to meet their needs. You will provide guidance and advice, while representing a variety of product classes. The area of expertise is in commercial growing industries which include greenhouse growers and cannabis. Your main roles will include working to understand customers' product requirements on a seasonal basis, solve problems, and build relationships with clients that focus on right products, right time, right place.

Why Choose Halifax Seed?

We are an industry leader in Atlantic Canada for horticultural supplies. Open year round, our staff are highly qualified and dedicated to offering exceptional customer service. Halifax Seed offers an excellent benefits package.

Qualifications & Skills:

- Horticulture experience (minimum of 2 years)
- MS Office and computer proficient
- Valid driver's license as travel is required
- Enthusiastic individual with excellent communication skills
- Detail Oriented
- Team Player
- Ability and willingness to learn and multi-task
- Flexibility in rapidly changing environment

To learn more about the opportunity and apply please forward letter of interest and resume to curt.mcneil@halifaxseed.ca

We thank all of those who apply, however only those applicants who have been selected for an interview will be contacted.

Job Types: Full-time, Permanent

Benefits:

- Company pension
- Dental care
- Disability insurance
- Life insurance
- RRSP match

Experience:

- Horticulture: 2 years (Preferred)